CHELSEA JOY ARGANBRIGHT





EDUCATION

Master in Psychology of Mental Health and Wellbeing (online) The University of Wolverhampton October 2023 – October 2025

Master of Urban Planning - Research thesis on Environmental Psychology of Biophilic Design for Wellness University of Melbourne 2013 – 2014

Bachelor of Sociology 3.8 GPA Magna cum Laude Honours University of California, Santa Cruz 2007 - 2011

SCHOLARSHIPS

CEO Scholarship Program

Perth, Australia 2015 – 2017 Competitive scholarship for innovative, ambitious women in business

JRD Group Scholarship

Melbourne, Australia 2014 – 2015 Scholarship for students making a social difference in their community

International Postgraduate Award

The University of Melbourne 2013 – 2014 Scholarship awarded to the top 5% academically-ranked incoming students

PROFESSIONAL OVERVIEW

Dynamic professional with a rich background in Relationship & Account Management, Content Writing and Web Design, Event Management and Recruitment across luxury, healthcare, media and creative sectors. Passionate about crafting compelling narratives, managing innovative projects, identifying top talent and building strong client relationships to elevate brand success. A unique blend of creativity, strategic vision and leadership, with a commitment to excellence and creating value.

WORK EXPERIENCE

Account, Recruitment and Event Manager | Healthcare Recruitment McArthur Community & Aged Care, Sydney | December 2023 – January 2025

- Business Development: Strategically identified and pursued opportunities with healthcare organisations across Australia, leveraging eight years of entrepreneurial experience. Utilised creative approaches to develop unique value propositions and tailored solutions.
- **Project Management**: Directed and executed an \$800,000 major client recruitment project from inception to completion, delivering on time and within budget, resulting in contract renewal and expansion.
- Account Management: Built and maintained strong relationships with key clients, ensuring high client satisfaction and securing long-term contracts. Successfully secured a \$200,000 complex care referral from Spinal Cord Injuries Australia (SCIA.)
- **Healthcare Recruitment:** Recruited and onboarded top-tier aged care and disability support workers, ensuring high-quality care delivery nationwide while maintaining strict compliance with industry standards.
- **Event Planning and Execution:** Led the conceptualisation, planning, and execution of healthcare events, managing speaker engagement, venue selection, budgeting, promotion, and attendee communication, tripling public engagement and enhancing company visibility.
- Stakeholder and Community Engagement: Cultivated high-level networks with directors and CEOs of prominent disability organisations, such as SCIA and PWDA, enhancing McArthur's influence and forging strategic partnerships across Australia.
- **Expo and Event Representation:** Represented McArthur at industry events, expos, and networking sessions, significantly boosting brand visibility and cultivating new partnerships. Utilised strong communication skills and a warm, personable approach to engage with potential clients and partners.

AREA OF EXPERTISE

Luxury Hospitality VIP Guest Relations Healthcare Recruitment Authorship & Ghostwriting Client Acquisition & Retention Content Creation & Storytelling Account & Project Management Mindfulness & Wellness Workshops

KEY SKILLS

Warmth & diligence Empathy & kindness Cultural Competence Ethics & confidentiality Enthusiasm & positivity Resourceful & adaptable Creative Problem Solving Strategic Communication Self-Motivation & Initiative Leadership & Collaboration

INTERESTS & PASSIONS

Nature & wellness retreats Classic motorsport events Classical art & philosophy Road trips & luxury travel Jazz manouche & piano Writing books & poetry Historical architecture Science & spirituality Dogs & horses

VOLUNTEERING

Mental Health Support, Sydney

2023-2024 Akin to Lifeline, voluntary community mental health support

Cinnamon Trust, London

2020 - 2022 Pet minding services for at-risk individuals during the pandemic

Solaris Cancer Care & Sir Charles Gairdner Hospital, Perth

2014 - 2016 Weekly cancer patient reiki & wellness care for terminal patients and families

WORK EXPERIENCE CONTINUED

Content Specialist & Author | Luxury, Media & Creative Sectors

Freelance | Contracted by AT&T, HBO, CNN, etc. London | Feb 2020 – current Website & Portfolio: <u>https://linktr.ee/chelseajoy.uk</u>

- **Authorship:** Commissioned by UK publisher Hardie Grant to interview celebrities across Europe and singlehandedly author a book (DOG: Stories of Dog Ownership) published August 2022.
- Secured Prestigious Clients: Personally acquired high-profile clients including AT&T, CNN, HBO, Charles Schwab, Global Superyacht Marketing, Islander Magazine, Brabham Motorsport, and many more.
- **Creative Campaign Development:** Developed innovative PR campaigns and content strategies that increased client engagement and visibility, leveraging unique storytelling techniques.
- **Exclusive Event Coverage:** Reported on exclusive events, interviewing key figures in motorsport to produce impactful feature articles.
- Branding and Narrative Crafting: Created compelling branding and content for press releases, blogs, websites, awards submissions, and marketing campaigns.
- Award-Winning Submissions: Authored submissions that garnered industry recognition and accolades for clients.
- **Design and Visual Content:** Utilised Wix, Canva and Enlight to create websites and digital content, boosting client online presence.
- **Content Coordination:** Worked with marketing teams to align content with brand values and target audience, managing calendar and editorial schedules to ensure timely delivery of high-quality materials.

Program Founder & Facilitator | Mental Health & Wellness

Freelance | Studio Energetics, Australia & Europe | July 2016 - current

- **Designed, planned, and facilitated** over 150 mental health classes and workshops in collaboration with public and private organisations.
- **Developed** bespoke workshops for disadvantaged women and children, often from abusive and low socioeconomic backgrounds, in collaboration with Women's Health and Wellbeing Services (WHWS).
- **Leadership role** (Community Support Engagement Specialist) for McArthur Community Care, building alliances with hospitals and rehabilitation clinics to provide trained support workers.
- **Created and delivered** mental health and mobility classes tailored for youth with support needs, including Autism, Cerebral Palsy, and Down Syndrome, in partnership with the City of Gosnells.
- **Facilitated mental health group workshops** at Wandoo Reintegration Centre and A Better Life Enabled, supporting convicted men in their reintegration process.
- **Developed** interactive and engaging workshop content, integrating experiential activities, group discussions, and educational resources for impactful mental health support experiences.
- **Contributed** to the wellbeing of cancer patients and their families at Solaris Cancer Care and Sir Charles Gairdner Hospital through weekly volunteer work, promoting peace of mind and happiness.
- **Pioneered** business class yoga for Qantas' Dreamliner passengers, contributing to passengers' relaxation and comfort pre and post flight.
- **Customised and delivered** corporate mental health workshops, in alignment with their "Wellbeing in the Workplace" objectives.
- **Collaborated** with educators to develop weekly yoga and mindfulness classes for primary school children in partnership with Yoga Zoo, focusing on anxiety-reduction and wellbeing.

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TECHNICAL SKILLS

Organisation, Accounting

Communication & Marketing Microsoft Office Suite, G-Suite, RDB, MYP CRM System, Calendly, Xero, Receipt Bank, Mail Chimp, Eventbrite, Canva, Outlook, Trello, Slack, SharePoint, Teams, Adobe Acrobat Pro, Wix

REFERENCES

Amber White, San Diego

Events Director and Former Boss | Rancho Valencia Resort & Spa T: +1 619 972 7457 E: amber.lynette.white@gmail.com

Diana Todd, Perth

CEO | Balance Tax Accountants T: +61 431 812 110 E: dianatodd1985@yahoo.com

Tais Froggatt, Sydney

Manager | Sydney VIP Yachts +61 411 878 133 E: taisfroggatt@hotmail.com

Caryn Hough, Perth

CEO | Soul Sparkle Wellness T: +61 418 865 545 E: caryn@soulsparkle.com.au

Ben Reale-Cornel, Perth

Ministerial Executive | Senator Michaelia Cash T: +1 205 239 6479 E: b.reale-cornel@live.com.au

Bob Rogers, Melbourne

CEO of JRD and Former Boss T: +61 408 179 796 E: robertorogers1961@gmail.com

Steve McNamara, London

Director at Tilney Group Finance T: +44 7818 504 461 E: steve.mcnamara@tilney.co.uk

WORK EXPERIENCE CONTINUED

Business Development & Account Manager | Luxury & Property

Ross Taylor & Associates Architecture, Sydney | May 2017 – Feb 2020

- **Strategic Business Development:** Played a pivotal role in supporting the CEO, contributing to iconic projects like the Sydney Opera House and Sydney Harbour Bridge.
- **Relationship Building:** Developed and maintained strong relationships with property developers, lawyers, engineers, and city council members, facilitating seamless project collaboration and strategic partnerships.
- **Content Creation and Writing:** Led creative content creation efforts, developing and proofreading contracts and reports.
- **Public Relations and Brand Visibility:** Actively engaged in public relations, accompanying the CEO to media spots and site visits, significantly enhancing the firm's brand visibility and reputation.
- **Stakeholder Engagement:** Managed stakeholder engagements, fostering partnerships and alliances across the property development industry through innovative and collaborative approaches.
- **Research and Strategic Planning:** Conducted in-depth research and compiled essential information to support strategic planning and informed decision-making, driving the firm's innovative edge.
- **Industry Representation:** Representation at industry events, building rapport with key stakeholders and professionals to expand the firm's network and influence.

VIP Events Manager | Luxury Resort Events

Damm Fine Foods, Melbourne, Australia | April 2013 – April 2017 Rancho Valencia Resort & Spa, San Diego, California | Jan 2011 – Feb 2013 Clint Eastwood's Mission Ranch, Carmel, California | July 2010 – Jan 2011 Island Club, Naval Base Coronado, San Diego, California | Jan 2007 – July 2010

- Event Management: Orchestrated high-profile functions, including banquets at Clint Eastwood's Mission Ranch Hotel for events such as the Pebble Beach Golf Pro Am and Monterey Jazz Festival, coordinating teams of 5-15 staff for up to 300 guests.
- VIP Clientele: Curated and executed exclusive events and hospitality experiences for prominent clients such as the Gates family, Gene Wilder, Tiger Woods and other VIPs at Rancho Valencia Resort & Spa.
- Project Management: Spearheaded all facets of event projects, including venue selection, high-end vendor negotiations, timeline adherence, and team coordination, delivering seamless and unforgettable events that exceeded client expectations.
- High-level Coordination: Acted as the primary liaison between chefs, event planners and VIP guests, overseeing every detail – from menu selection to guest experience – to ensure highly successful events.
- **Relationship Building:** Fostered and sustained strong relationships with discerning clients and stakeholders, driving repeat business and referrals through exceptional service and personalised attention.